











International Workshop «Fostering Ocean Innovations» Naples, September 4, 2023

Westmed Maritime Clusters Alliance

Committed for a capacity building platform to foster the Mediterranean ecosystem of the Blue Economy

MATTEO BOCCI FOSTERING OCEAN INNOVATION Naples, 4th September 2023

WestMED Strategic Initiative

Contribute to the development of a sustainable blue economy in the western Mediterranean region

ALGERIA MAURITANIA

FRANCE MOROCCO

ITALY PORTUGAL

LIBYA SPAIN

MALTA TUNISIA



National Hubs. Network of Country Experts

Ensure permanent availability of the Assistance Mechanism at a national level

Liaise with relevant
stakeholders, including
national/regional
authorities responsible for
WestMED related
cooperation programs

Identify and promote funding opportunities for projects in accordance with the roadmap & national priorities

Assist and participate in the organization of national and international events (e.g. hackathons)

Network to support the development of the initiative (roadshows, conference presence)

Collect information on business development opportunities, public funding and private investment opportunities

Advise and assist stakeholders in setting up projects and feasibility studies and find partners across the National Hub

Network

Bring technical expertise to the preparation of project-proposals for grants/calls

WestMED Priorities. Sustainable blue economy



Maritime safety and security



Environment, biodiversity and climate change

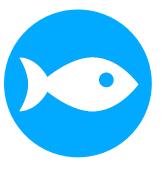




Skills development and circulation



Sustainable tourism, transport and fight against pollution



Fisheries and Aquaculture

WestMED Priorities. Restated and expanded



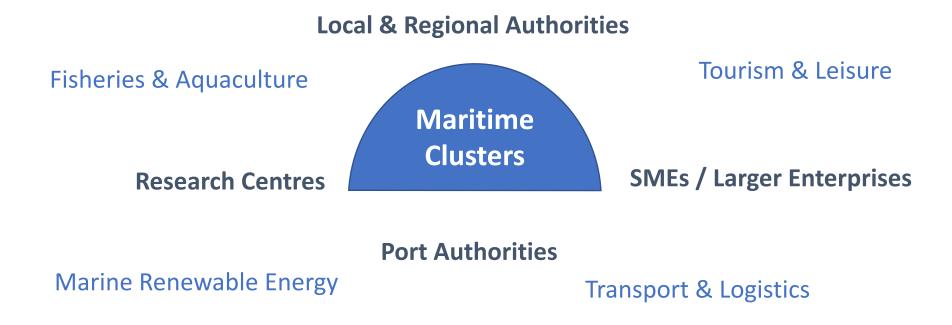
2023 WestMED Ministerial Declaration

Malta - 23 May 2023

click here

Maritime Clusters. Perfect "broker" for local SBE

Aggregating and having direct access to a range of local stakeholders



Understanding local value-chains and business ecosystems across SBE sector

Potentials. Support different 'innovation stages'

Possible 'support tools' offered by clusters >

Accelerators Access to finance / Pitching

Link to Development Agencies

Level '1' Innovation Scale-up business models

> Develop new services/products

Matchmaking

Level '2' Innovation

Internationalisation

Hackathons Vouchers Legal advice **Partnership Support**

Level '3' Innovation Open innovation

Living Lab

Address future challenges/opportunities

Scale up commercial reach/partnerships

Level '0' Innovation Access to knowledge/practices

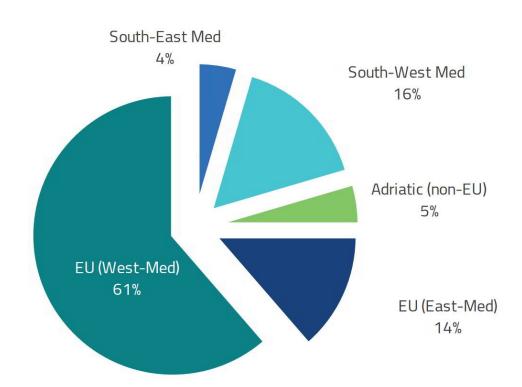
Workshops / Trainings

Twinning / Exchanges

Understand innovation opportunities/potentials < Innovation needs of SMEs to be addressed</p>

WestMED. Developed but still needing support

A potential to be further exploited



An effective "platform" already at disposal



Source: UfM (2019) – Maritime Clusters in the Mediterranean Region



WestMED Maritime Clusters Alliance

Accelerating Cooperation and joint actions by maritime clusters in the western Mediterranean

Accelerating Cooperation and joint actions by maritime clusters in the western Mediterranean















WestMED Cluster Alliance. Features & Activities

Main features

- June 2021: launched officially
- Maritime Clusters leading on a range of strategic actions
- Geographical scope western Mediterranean focus (but open to east)

Main activities

- Cluster dialogue leading of Pole Mer Mediterranée
- Capacity building South-South leading of Cluster Maritime Tunisien
- Capacity building North-South leading of Blue Italian Growth
- Investment attraction leading of Forum Oceano

Role of Maritime Clusters – WestMED Alliance















'MALTA ROADMAP' FOR SOUTHERN CLUSTERS COOPERATION

CONTEXT FOR THE ROADMAP

WestMED Cluster Alliance in support to maritime clusters

The WestMED Cluster Alliance (WMCA)¹ is the initiative Accelerating Cooperation and joint actions by maritime clusters in the western Mediterranean. The WMCA includes all national maritime clusters active across the western Mediterranean region, but also involve dialogue with sub-national clusters as well as relevant innovation enablers (accelerators, etc.).

To achieve its aim the WMCA works across a number of synergetic actions

- Intersectoral cluster dialogue, to support exchange in maritime and non-maritime clusters
- South-South cooperation, to boost the development of southern clusters
- North-South capacity support, to upgrade cluster management skills
- MedBAN, to provide a platform for investments in innovative SMEs.

WestMED Cluster Alliance. Project support



Cluster Management Training

Leader:

ForMare (IT)

Partners:

Cluster BIG (IT)

Tunisian maritime Cluster (TU)

Forum Oceano (PT)

Maritime Malta (MT)

Strategis ICT (EL)

Others ...



MedBAN – Med Blue Accelerator Network

Leader:

Forum Oceano (PT)

Partners:

Federazione del Sistema Marittimo Italiano (Federazione del Mare) (IT)

Cluster Tecnologico Nazionale Blue Italian Growth (IT)

STRATEGIS - Maritime Center of Excellence (GR)

CLUSTER MARÍTIMO DE LAS ILLES BALEARS (SP)

TOULON VAR TECHNOLOGIES (FR)

MAGELLAN (PT)

Southern Associates ...

Support to cluster development in the south ...

MedBAN. Project overview



MedBAN - Mediterranean Blue Acceleration Network

MedBAN aims to mobilize EU blue economy SMEs to adopt greener and digitalized processes



Sept 2022 - Oct 2024



7 partners



Total budget: 1,4 M€

Call for Proposals: Open Calls for Blue Economy SMEs

Closed

Set-up the system in support to SMEs

- Analysis and mapping of innovation needs
- Identify the common challenges of the MedBAN's
- Structure the MedBAN's investors network

Actions to scale-up innovation ecosystems

- Organize the MedBAN's mentors and experts network
- Create the MedBAN's startups community (80 start-up's)
- Implement MedBAN's acceleration scheme (300 start-up's)

Call Me Blue. Project overview

Aware of the role of Maritime Clusters as key actors for the promotion of sustainable investments in blue economy, the project ambition is to set-up and strengthen Maritime Clusters Alliances – particularly targeting southern Mediterranean countries but also allowing to enhance regional dialogue and more advanced services offered to Cluster Mediterranean ecosystem.

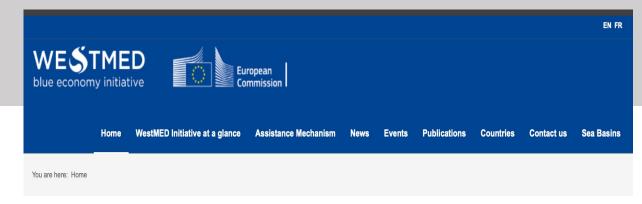
Leader: Polo Formare (IT)

Partners: Cluster BIG – Blue Italian Growth; Federazione del Mare; Strategis – Maritime ICT Cluster; Fórum Oceano; Clúster Marítimo-Marino de Andalucía (CMMA); Cluster Maritime Tunisien; Pôle Mer Méditerranée; ANIMA Investment Network; SARL Leanovator

Associated Partners: BUSINESSMED – Union of Mediterranean Confederations of Enterprises; UNIMED – Unione delle università del Mediterraneo; Cluster Maritimo de Las Islas Baleares.

Board with relvant policy actors in other countries: Egypt, Mauritania, etc.

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The WestMED Initiative

Your portal to a Sustainable Blue Economy in the western Mediterranean















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